



# Irvine University is NOW REGISTERING For the 2012 Spring Semester

Please visit the following link to register: <http://www.irvineuniversity.edu/index.php/admissions/register-for-classes/>

“Online Registration starts November, 1st, 2011!!!”

<b>2012 Spring Semester (BBA &amp; MBA)</b>								
Code	Course Name	Units	Day	Time	Start	End	Final Ex.	Instructor
BUS 500B	Organizational Leadership	3	Tuesdays & Thursdays	7:00pm-10:00pm	1/10/2012	2/28/2012	3/1/2012	McKinney
BUS 505B	Economics	3	Tuesdays & Thursdays	7:00pm-10:00pm	3/6/2012	5/1/2012	5/3/2012	Sayegh
BUS 557	Applied Method	3	N.A.	N.A.	1/9/2012	2/19/2012	2/19/2012	Pottenger
BUS 553	Business Law	3	N.A.	N.A.	1/9/2012	2/19/2012	2/19/2012	De Sarro
BUS 505	Economics	3	N.A.	N.A.	2/27/2012	4/15/2012	4/15/2012	T.B.D
BUS 320B	Foundations of Statistics	3	Mondays & Wednesdays	7:00pm-10:00pm	1/9/2012	2/27/2012	2/29/2012	Quimpo
BUS 350B	Introduction to Sales Management	3	Mondays & Wednesdays	7:00pm-10:00pm	3/5/2012	4/30/2012	5/2/2012	T.B.D
<b>B- Irvine University Weekday</b> <b>A- Irvine University Weekend</b>		<b>Remarks: Registration deadline for Spring 2012 is January 4, 2012 (except New Entering students)</b>						

<b>Textbooks for the College of Business Courses Spring 2012 Semester</b>							
Code	Course Name (JD)	Units	Textbook Title	Edition / Year	Author(s)	Publisher	ISBN
BUS 320B	Foundations of Statistics	3	Statistical Techniques in Business & Economics	15th	Lind, D., Marchal, W., & Wathen	New York, NY: McGraw Hill	978-0072868241
BUS 350B	Introduction to Sales Management	3	Sales Force Management	10th-2010	Mark W. & Marshall, Greg W.	New York, NY: McGraw Hill.	13 9780073404851
BUS 500	Organizational Leadership	3	The Leadership Challenge	4th - 2008	Kouzes & Posner	New York: John Wiley & Sons	978-0787984915
BUS 505	Economics	3	Issues in Economics Today	6th - 2010	Robert Guell.	McGraw-Hill/Irwin	978-0073523231
BUS 553	Business Law	3	Business Law - The Ethical, Global and E-Commerce Environment	14th ed	Malton, Barnes, Bowers, and Langvardt	New York, NY: McGraw Hill	978-0073377643
BUS 557	Applied Methods	3	New Venture Creation: Entrepreneurship for the 21st Century	8th - 2009	Timmons & Spinelli	McGraw-Hill/Irwin	978-0073381558